SGGA NEWS

October 2020

SGGA PRESIDENT'S MESSAGE

How do we describe our future?

The future is not a guarantee for us all but if we are granted tomorrow it truly is a beautiful place because we can make it whatever we want it to be in our imaginations and then with enough hard work we can turn it into reality.

The past is the past,
it is set in stone.
The present is an action
right now.
But the future
is a question mark.

I am not a big gambler but by the nature of my business, I am a farmer, I take risks every day, and every day I put my money on the sun rising tomorrow and that is why I put my emphasis on the future.

We live in the present, experience it, taste it, smell it but I like to actively think about the future.

The future has the potential to be good or bad. Take time to think about the future – it could help us to be proactive in our businesses.

The future is sure to be CHALLENGING.

Number one: stay safe. Be smart. Wash your hands, wash your hands, wash your hands. Don't touch your face. Wear a mask indoors in public. Keep social distancing. This Covid thing is not over yet. Keep your guard up so that all around us, our customers see that we are living a safe life.

Product line – my thoughts are to stay the course if your new customers have had success this year, they will be back. 2020 has been a roller coaster. Covid hit, then we think can we open? What do we do with all these plants? Then the question of how many of us will get sick. Then we became essential, now how do we sell all of this product that we have grown?

We met the challenge, conquered the roller coasters and became stronger businesses and people for it.

The future is sure to be PROGRESSIVE. Progress is making a better version of ourselves.

Online shopping this year proved it works. We now have nine months to improve our webpages, online stores, Facebook accounts and other social media means.

Space utilization: how do we pull product faster and store it, keeping it in good shape until the customer picks it up. How do we put products together for customers to easily pick and plant?

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Saskatchewan Greenhouse Growers Association
Box 68, Middle Lake, SK S0K 2X0
Phone: 306-367-2012 Fax: 306-367-2403
Email: saskgga@gmail.com Website: www.saskgreenhouses.com

Find us on Facebook

Saskatchewan Greenhouse Growers Association
SGGA

FOLLOW US ON twitter

@SaskGGA

www.saskgreenhouses.com

Email: saskgga@gmail.com

Phone: (306) 367-2012
Fax: (306) 367-2403

Saskatchewan Greenhouse Growers Association
Box 68, Middle Lake, SK S0K 2X0

SGGA 2019/20 BOARD OF DIRECTORS

GAIL MEDERNACH, *President*
Gail's Greenhouse
Box 118, Cudworth, SK S0K 1B0
ph: 306-256-3605
rgmedernach@badoux.ca

SPENCER MAH, *Vice-President*
Central Botanical Growers Ltd.
310 Valley Road
PO Box 114, RR 3
Saskatoon, SK S7K 3J6
ph: 306-384-0038
spencer@cbgrowers.ca

LOUISE D. FILARCZUK
Board of Director
Box 243, Ituna, SK S0A 1N0
ph: 306-795-7930
ldfil8@hotmail.com

BRAD BARTKO
Board of Director
Box 1522
North Battleford, SK S9A 3W1
ph: 306-441-0729
Cobalt0966@gmail.com

HEATHER DRYSDALE
Board of Director
City of Saskatoon Parks,
Greenhouse
1101 Avenue P North
Saskatoon, SK S7L 7K6
ph: 306-975-2546
Heather.Drysdale@Saskatoon.ca

TAMMY LAUINGER
Board of Director
Box 1792, Unity, SK S0K 4L0
ph: 306-228-2202
rblwelding@hotmail.com

TOM WRIGHT
Associate Director
Allied Trade Representative
Professional Gardener Co. Ltd.
Box 15, Beatty, SK S0J 0C0
ph: 306-752-4150
fax: 306-752-5842
t.wright@sasktel.net

GLEN SWEETMAN
Ministry of Agriculture
Greenhouse & Nursery Specialist
3085 Albert Street
Regina, SK S4S 0B1
ph: 306-787-6606
fax: 306-787-0428
glen.sweetman@gov.sk.ca

JACKIE BANTLE
Education Advisor
University of Saskatchewan
51 Campus Dr.
Saskatoon, SK S7N 5A8
ph: 306-966-5864
jackie.bantle@usask.ca

GUENETTE BAUTZ
Managing Director
Box 68
Middle Lake, SK S0K 2X0
ph: 306-367-2012
fax: 306-367-2403
saskgga@gmail.com

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Hands down, our garden centres win over the big box stores when it comes to customer service. Jump on this and jump on this hard.

This is just the tip of the iceberg. We can demonstrate to our customers that shopping local in our small greenhouses is in their best interests. We have the knowledge. We care about our customers. We know their names!!

The future will be MEMORABLE. The future is sure to hold amazing things – I never did want to settle for mediocre, that's no fun.

I recall once saying "who turns their head to a boring crowd". I want to look back at the Covid years with stories to tell. Keep writing your story. Stay present and experience the now, but think about 2021.

Imagine the possibilities.

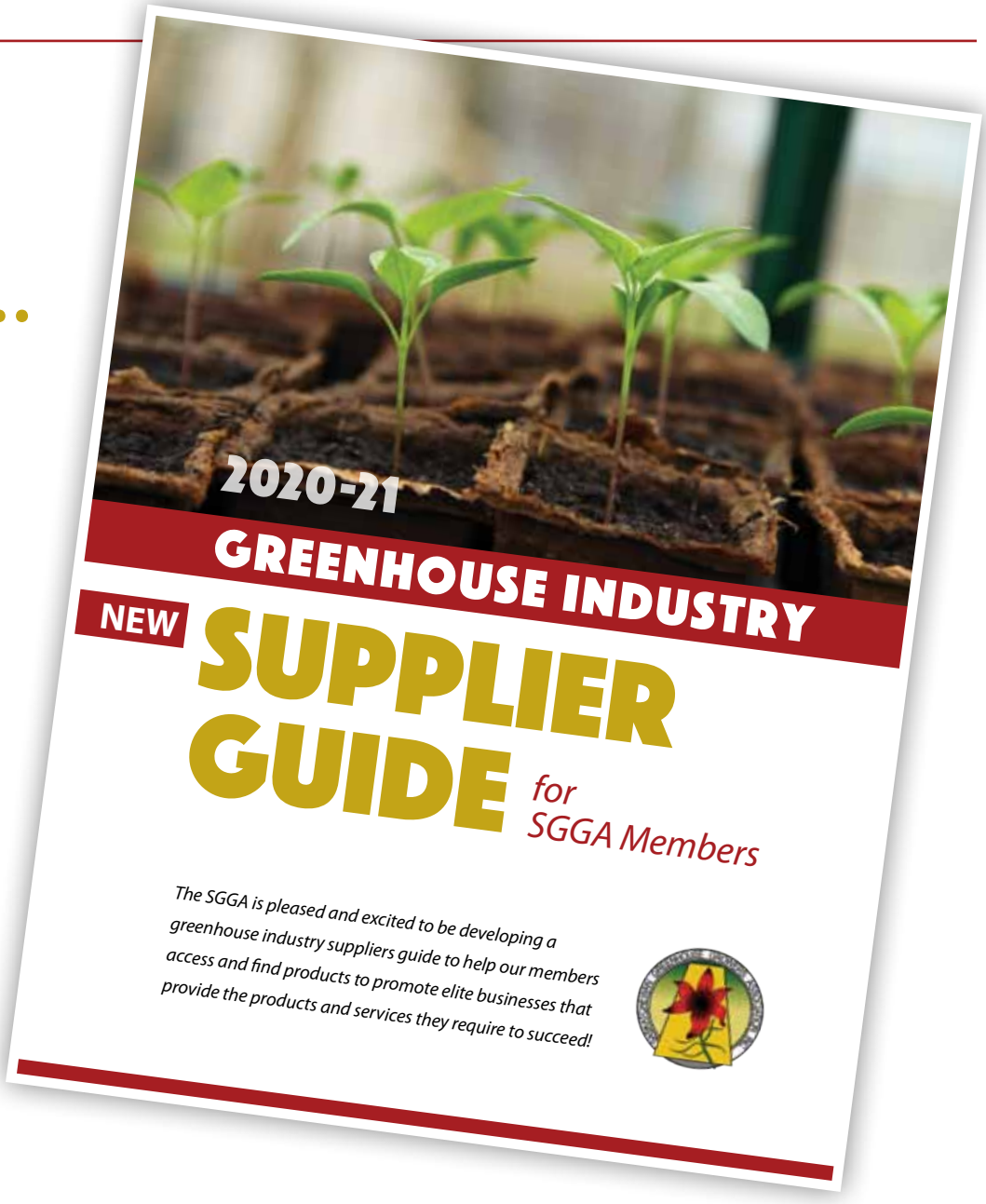
Accept the challenge.

Be progressive.

And make it memorable.

– Gail Medernach
President SGGA

COMING SOON…



MEMBERSHIPS EXPIRE DECEMBER 31, 2020

Saskatchewan Greenhouse Growers Association

Please renew your 2021 membership ***before December 31st*** *to continue to maintain an active SGGA member status and receive support and benefits exclusive to our members…*

- Access to Tag Discount Program
- Access to Tray and Box Discount Program
- Subscription to SGGA's Newsletter
- Scholarship Funding
- Industry support through other mentors and Board of Directors
- Member Discount to Annual Conference and Learning Opportunities
- Industry Updates and Networking Opportunities
  - Industry Liaison to Government
  - Covid Support for your Business
- Member on Facebook forum

NEW MEMBERSHIP PERKS

- Covid Support for your Business
- Promotion of your business on New Facebook Group – Flowers & Gardens – Sask Connection for Backyard Enthusiasts
- Copy of the Industry Suppliers Guide
- Access to winter 2020-2021 virtual learning events and coffee talks (member exclusive)
- SGGA members tour maps (the SGGA will be creating and sharing with the public, tour maps to guide garden enthusiasts on where to go for local flowers and produce)

On your behalf the SGGA is pleased to represent the greenhouse industry, addressing topics important to your business at the industry and government level. Your membership is important and entitles you to share your opinion and concerns with the board.

Box 68, Middle Lake, SK S0K 2X0
Fax: 306-367-2403 • Email: saskgga@gmail.com

306-367-2012

www.saskgreenhouses.com

NEW SGGA Facebook Page

The SGGA has created a NEW Facebook page for backyard enthusiasts that love to garden or beautify their outdoor space with flowers or grown vegetables.

JOIN OUR PAGE:

Flowers & Gardens - Sask Connection for Backyard Enthusiasts

@SaskGreenhousesandGardens

Here we will provide backyard enthusiasts the opportunity to connect, gain tips on gardening, flowers and trees / shrubs and more… we will inspire them with images, DIY projects and showcase the beautiful plants grown by our local greenhouse members across Saskatchewan!

SGGA 2020 Newsletter Advertising

Advertising Option	Member Fee	Non-Member Fee
Full Page 7.25″ x 9.75″	$110.00	$165.00
Half Page 7.25″ x 4.8″ (horizontal) 3.5″ x 9.75″ (vertical)	$ 85.00	$127.00
Quarter Page 3.5″ x 4.8″	$ 60.00	$ 90.00
Business Card (1/8 Page) 3.5″ x 2.3″	$ 35.00	$ 52.00
Full Page Insert	$ 75.00 you print $ 125.00 we print	$ 125.00 you print $ 200.00 we print

Contact the SGGA OFFICE to book your advertising space!

saskgga@gmail.com • 306-367-2012

new Blooms

for canadian nurseries and retailers

On July 15th, for the first time, the SGGA hosted the New Blooms Event in Humboldt at Misty Gardens to give our members the opportunity to view new varieties in person. The event was well attended despite of the Covid regulations. Participants maintained a safe social distance and wore masks as a safety precaution. THANK YOU to Paul & Dianna and their Staff at Misty Gardens for hosting the event, to our presenters Jackie Bantle from the U of S and Michiel Verheul from High Q Greenhouse, and to Debbie Foisy for assisting Michiel with set-up and display of plants. The SGGA intends to host the event annually! Watch for details regarding next year's event in the spring / summer of 2021!

Pythium ID and Prevention in Your Greenhouse

By Jackie Bantle

Have you ever walked through your greenhouse in spring and had a sinking feeling in the pit of your stomach when you see those two, otherwise healthy looking, plants wilting; even though they have had adequate water and are surrounded by healthy, sturdy plants? You may have a start of Pythium in your greenhouse.

Sometimes called a water mold, Pythium is probably the most common plant pathogen associated with root rot in potted plants. Many of the Pythium species (of which there are about 125) are non-selective, ie. they will attack a variety of hosts. Pythium is commonly found in the environment: soil, dust on greenhouse floors, dirty pots and flats, wooden greenhouse tables, soilless mixes like peat, plant cuttings, watering wands and in the water supply lines. Pythium is much more aggressive in soilless media than in field soil as the field soil contains microorganisms that naturally fight Pythium.

Early signs of Pythium in the greenhouse include uneven growth in the same crop: some plants are tall and healthy while others appear stunted. Plants begin to wilt even though they are not heat or drought stressed. Eventually, Pythium root and stem rot typically results in yellowing, stunting, or death of the aboveground portions of the plant. Leaves turn yellow, droop and some fall off. Often large portions of the root system are decayed before the disease is found. One of the most typical symptoms of a Pythium root disease is that the decayed root cortex (outer layer) is easily stripped off, leaving the vascular strand intact (the inner cells of the root). The fungus can move from the root system into the lower stem, causing stem cankers or crown rot. In propagation, the base of unrooted cuttings may be infected and stem cankers occasionally form in the absence of extensive root rot.

Pythium infected geraniums

Pythium root disease is encouraged in growing cool, wet conditions, especially when plants remain wet for extended periods of time. Cooler temperatures combined with wet soil definitely encourage rapid advancement of Pythium. It is important to keep all areas of the greenhouse warm in early spring when outdoor temperatures are cool. Bedding plants that are located around the edge of the greenhouse or in 'cold spots' in the greenhouse due to poor air circulation will be more susceptible to Pythium infection. Once the disease is established, it will spread throughout the greenhouse via water splashes or

… continued …

transferring infected soil to new locations. Provide adequate heat throughout the growing season to the growing area and if necessary, add a few extra fans to the growing area to ensure that the heat is evenly distributed.

If a Pythium infection is suspected, remove infected plants from the benches: plants should be discarded or placed in a quarantine area where they can be dried out and monitored. To prevent future Pythium outbreaks, integrate good sanitation procedures into your greenhouse maintenance schedule. Between crop plantings and at the end of the season, the entire greenhouse should be sanitized from the top down. Do not wait until spring to clean up after the fall crop was finished. It is better to let your greenhouse sit empty after it has been sanitized. Remove all weeds, debris and soil from the floors, walls, benches and equipment. Metal and wire benches are much easier to sanitize than wood benches. If diseases like Pythium have been an ongoing problem in your greenhouse despite rigorous sanitation, consider replacing your wood benches with metal benches.

All irrigation systems should be flushed at least once/year to remove any biofilm in the irrigation lines. The system can be flushed with sulfuric acid and wetting agents or sanitizers containing hydrogen peroxide and peroxyacetic acid.

Poinsettia infected with pythium

Products that are recommended for sanitation in the greenhouse include: Quaternary ammonia compounds such as Greenshield, Physan 20®, Kleengro or Hydrogen dioxide compounds such as ZeroTol® 2.0 and Oxidate® 2.0, Sanidate®. Before using any of these products, read the label carefully, following directions for use and all safety precautions.

Avoid accumulating dirty pots and old growing media in or near the media mixing area. Cover trash bins to prevent any spores on diseased material from becoming airborne.

Sanitation procedures should be used on a regular basis: these procedures are not only necessary to comply with Biosafety protocols in the greenhouse but they also help provide a disease free growing environment. Remember, disease free greenhouses lead to a better sleep tonight and more money in the bank tomorrow.

WINTER CALENDAR OF EVENTS

FOR SASKATCHEWAN GREENHOUSE GROWERS

SASKATCHEWAN GREENHOUSE GROWERS ASSOCIATION
BOX 68, MIDDLE LAKE, SK S0K 2X0
PH: 306-367-2012 FAX: 306-367-2403
EMAIL: saskgga@gmail.com WEB: www.saskgreenhouses.com

OCTOBER 2020

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20 **9:00 - 9:45 a.m.** **Overwintering Trees / Shrubs & Perrenials** *with Vic Krahn, Lakeshore Tree Farms*	21	22	23	24
25	26	27	28	29	30	31 **Deadline to Register** *for the SGGA Fall Connect Event*

NOVEMBER 2020

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3	4	5	6 **9:00 a.m.-3:30 p.m.** **SGGA Fall Connect** *@ Dutch Growers Saskatoon*	7
8	9	10	11	12	13	14
15	16 **Deadline to Register** *for the BioSecurity Training Session being held on the 24th*	17 **8:30 - 9:30 a.m.** **SGGA MEMBERS Coffee Talk - Zoom Connect** - *Suppliers - Where are you sourcing your supplies? What have you found that is unique?*	18	19	20	21
22	23	24 **8:30 - 11:30 a.m.** **Biosecurity Workshop** *with Doug Waterer*	25	26	27	28
29	30					

DECEMBER 2020

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		1	2 **Deadline to Register** *for the Social Media WORKSHOP*	3	4	5
6	7 **Deadline to Register** *for BioSecurity Training Session being held on the 15th*	8 **Social Media WORKSHOP 101.2** *(to be confirmed)*	9	10	11	12
13	14	15 **8:30 - 11:30 a.m.** **Biosecurity Workshop** *with Doug Waterer*	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

WINTER CALENDAR OF EVENTS

FOR SASKATCHEWAN GREENHOUSE GROWERS

SASKATCHEWAN GREENHOUSE GROWERS ASSOCIATION
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EMAIL: saskgga@gmail.com WEB: www.saskgreenhouses.com

JANUARY 2021

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					1	2
3	4	5 **8:30 - 9:30 a.m.** **SGGA MEMBERS Coffee Talk - Zoom Connect** *How are greenhouses preparing now for next season? Will the Covid Trend continue? How do we keep momentum?*	6	7	8	9
10	11	12 **12:30 - 1:30 p.m.** **NEW YEAR, NEW FERTILIZER Leaving 20-20-20 back in 2020! Optimizing fertilization for your growing needs!** *with Audra Cooper & Bob McHargue, Early's Farm & Garden*	13	14	15	16
17	18	19 **7:00 p.m.** **Soil Mixes, What & How to Use Them** *with Michiel Verheul, High Q Greenhouse*	20	21	22	23
24 / 31	25	26 **7:00 p.m.** **Pre-selling On-Line** *with Debbie Foisy*	27	28	29	30

FEBRUARY 2021

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	2 **7:00 p.m.** **Growing Tips and Advice to Share With Customers: They Won't Find That at Big Box Stores** *with Jackie Bantle*	3	4	5	6
7	8	9 **7:30 p.m.** **Cuttings 101** *with Michiel Verheul, High Q Greenhouse*	10	11	12	13
14	15	16 **12:30-1:30 p.m.** **Integrated Pest Management Prevention and Treatment of Common Greenhouse Pests** *with Audra Cooper & Bob McHargue, Early's Farm & Garden*	17	18	19	20
21	22	23 **7:00 p.m.** **Tropical Plant Rage: What to Sell, Where to Get It and How to Grow It** *with Jackie Bantle*	24	25	26	27
28						

MARCH 2021

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	2 **7:00 p.m.** **How to be #1: developing your niche/services to be the first choice for garden centre in your area and attracting your target customer** *with Debbie Foisy*	3	4	5	6
7	8	9 **8:30 a.m.** **SGGA MEMBERS Coffee Talk - Zoom Connect** *How are you connecting with your customers to build excitement & inspire your buyers for Spring?*	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

The SGGA is pleased to be offering SGGA members several learning opportunities starting in October 2020 through to March 2021.

These sessions will be delivered virtually, using an extremely user friendly platform "zoom" https://zoom.us/, a free program on the web. ***Participants must pre-register for all the events listed below.***

REGISTRATION FORM

SGGA FALL CONNECT – $75 **Deadline to Register October 31st*

☐ Fall Connect @ Dutch Growers, Saskatoon – November 6th, 2020 $75. Please select your attendance: ☐ in person ☐ virtual

FREE BioSecurity Training **Deadline to Register November 16th*

☐ Greenhouse Industry BioSecurity Training November 24th, 2020 8:30 a.m.

SOCIAL MEDIA WORKSHOP – $75 How to Use Social Media Platforms **Deadline to Register December 2nd*

☐ December 8th, 2020 TBC Social Media 101.2 (3 hour technical workshop)

FREE Bio Security Training **Deadline to Register December 7th*

☐ Greenhouse Industry BioSecurity Training December 15th, 2020 8:30 a.m.

FREE *PREREGISTER AT LEAST ONE WEEK IN ADVANCE TO RECEIVE THE LOGIN CODE

SGGA MEMBER COFFEE TALK (starting @ 8:30 a.m.)

- ☐ **November 17th, 2020** – Suppliers
- ☐ **January 5th, 2021** – Preparing for the Season
- ☐ **March 9th, 2021** – Connecting with Customers

2020-2021 WINTER ZOOM WORKSHOPS *MUST PRE-REGISTER AT LEAST ONE WEEK PRIOR TO RECEIVE LOG IN CODES

$25 / session or $200 for access to all sessions (save $25)

- ☐ **October 20th, 2020 @ 9:00 a.m.** Overwintering trees / shrubs & perennials with Vic Krahn, Lakeshore Tree Farm
- ☐ **January 12th, 2021 @ 12:30 p.m.** New Year, New Fertilizer Leaving 20-20-20 back in 2020. Optimizing fertilization for your growing needs with Audra Cooper & Bob McHargue, Early's Farm & Garden
- ☐ **January 19th, 2021 @ 7:00 p.m.** Soil Mixes, What & How to Use Them with Michiel Verheul, High Q Greenhouse
- ☐ **January 26th, 2021 @ 7:00 p.m.** Pre-Selling On-Line with Debbie Foisy
- ☐ **February 2nd, 2021 @ 7:00 p.m.** 'Growing Tips and Advice to Share With Customers: They Won't Find That at Big Box Stores' with Jackie Bantle
- ☐ **February 9th, 2021 @ 7:30 p.m.** Cuttings 101 with Michiel Verheul, High Q Greenhouse
- ☐ **February 16th, 2021 12:30 - 1:30 p.m.** Integrated Pest Management. Prevention and Treatment of Common Greenhouse Pests with Audra Cooper & Bob McHargue, Early's Farm & Garden
- ☐ **February 23rd, 2021 @ 7:00 p.m.** 'Tropical Plant Rage: What to Sell, Where to Get It and How to Grow It' with Jackie Bantle
- ☐ **March 2nd, 2021 @ 7:00 p.m.** "How to be #1" developing your niche/services to be the first choice for garden centre in your area and attracting your target customer with Debbie Foisy
- ☐ **ALL SESSIONS ($200)**

**** 2021 Membership –*** *Memberships expire December 31st, 2020. Please renew your membership to take part in training sessions being held in 2021 (membership form on the following page).*

TOTAL AMOUNT: $ _____

REGISTRANTS NAME: _____

BUSINESS NAME: _____

MAILING ADDRESS: _____

EMAIL ADDRESS: _____

PHONE #: _____

Payment Method

*Please make method of payment payable to

Saskatchewan Greenhouse Growers Association

☐ Cheque - Cheque Number: _____

☐ Credit Card (Visa / Mastercard)

Cardholder's Name: _____

Credit Card Number:

_____ / _____ / _____ / _____

Expiry Date: _____ /_____

Cardholder's Signature:

_____

Saskatchewan Greenhouse Growers Association
Box 68, Middle Lake, SK S0K 2X0
Phone: 306-367-2012 Fax: 306-367-2403
Email: saskgga@gmail.com Website: www.saskgreenhouses.com

Saskatchewan Greenhouse Growers Association

Fall Connect

Dutch Growers
HOME | GARDEN | FASHION
est. 1953

Friday, November 6th
@ Dutch Growers, Saskatoon

9:00 a.m.	How to Host a Wreath Making Workshop with Jill from Dutch Growers
10:00 a.m.	SGGA Annual General Meeting & Elections of Board of Directors
11:00 a.m.	Bear Pit Session led by Rick Van Duyvendyk – Keeping Sales Momentum up in 2021
12:00 p.m.	Lunch Break *(bring your own or step out for lunch)*
1:00 p.m.	Social Media
2:30 p.m.	How to set your customers up for a successful growing season? With Jackie Bantle

MASKS WILL BE MANDATORY FOR THE SAFETY OF ALL.

$75.00 / participant

Maximum of 30 participants in person, if more than 30 participants register a virtual attendance option will be made available. 1st 30 registrations received at the office with payment will confirm a spot. Registration fee is non-refundable. If event should have to be cancelled due to a change in the Sask Ministry regulations, the sessions will be delivered through Zoom.

Contact Information:

Name: _____

Company Name: _____

Mailing Address: _____

_____

Email: _____

Telephone Number: _____

Fax Number: _____

Payment Method

*Please make method of payment payable to
Saskatchewan Greenhouse Growers Association

☐ Cheque - Cheque Number: _____

☐ Credit Card (Visa / Mastercard)

Cardholder's Name: _____

Credit Card Number:

_____ / _____ / _____ / _____

Expiry Date: _____/_____

Cardholder's Signature:

_____

DEADLINE TO REGISTER – OCTOBER 31, 2020

Saskatchewan Greenhouse Growers Association
Box 68, Middle Lake, SK S0K 2X0
Phone: 306-367-2012 Fax: 306-367-2403
Email: saskgga@gmail.com Website: www.saskgreenhouses.com

2021 SGGA MEMBERSHIP FORM

PLEASE COMPLETE THE FORM BELOW AND SUBMIT IT, ALONG WITH PAYMENT, TO THE SGGA OFFICE

2021 MEMBERSHIP YEAR Company Name: _____

Applicant Name: _____

Mailing Address: _____ City/Town: _____

Prov: _____ Postal Code: _____

Business Telephone #: _____ Alt Phone #: _____

Fax Number: _____ E-mail: _____

May the SGGA use your Business Name for promotional purposes? _____Yes _____ No

I give SGGA permission to share my contact info with other growers and suppliers. _____
SIGNATURE

Active Membership Information (check all that apply)

Greenhouse Vegetable

☐ Cucumbers ☐ Tomatoes ☐ Peppers ☐ Other(s):_____

☐ Bedding Plants ☐ Potted Plants ☐ Perennials ☐ Cut Flowers ☐ Poinsetttias ☐ Garden Center
☐ Wholesale ☐ Retail
☐ Other(s):

Please select your size* of operation to help the SGGA identify programs and benefits that fit our member's needs:

☐ Small – under 9,999 ☐ Moderate – 10,000 – 24,999 ☐ Medium – 25,000 – 1 acre ☐ Large – over 1 acre

** Size is determined by the square footage you have that is covered by a structure and you have the capacity to control the heating & / or cooling environment.*

I would like to receive my Greenhouse Canada subscription

☐ electronically ☐ printed copy in the m ail

***IMPORTANT:** Would you prefer to receive communications by: ☐ Mail ☐ E-mail

The SGGA newsletter will be shared with you via the preference indicated.

☐ I give permission to the SGGA to promote my business publicly using social media, the website, advertising and any other form identified by the SGGA.

Membership Type

☐ Active Member / Grower – Basic Membership $125.00 $_____

☐ Add $0.01 per square foot over 10,000 to a maximum of $325.00

# of square feet _____ x $0.01 = $_____

☐ Associate Member / Trade Membership $175.00 $_____
includes listing in suppliers list on website

☐ Educator / Government Membership $125.00 $_____

☐ Student Membership $ 25.00 $_____

Subtotal = $_____

GST 5% = $_____

Total Enclosed = $_____

FAX OR MAIL THIS FORM TO:
Saskatchewan Greenhouse Growers Association
BOX 68, MIDDLE LAKE, SK S0K 2X0 FAX: 306-367-2403
Telephone: 306-367-2012 Email: saskgga@gmail.com

Payment Method

*Please submit payment payable to the
Saskatchewan Greenhouse Growers Association

Amount Submitted /
Authorized: $_____

☐ Cheque - Cheque Number: _____

☐ Credit Card (Visa / Mastercard)

Cardholder's Name: _____

_____

Credit Card Number:

_____/_____/_____/_____

Expiry Date: _____/_____

Cardholder's Signature:

_____